

Letter From the Chapter President

I want to take a moment to talk about current events. First, I want to thank everyone for showing interest, pulling together, and participating in the new PDCA Central Arizona Chapter No. 1 Training Program. This is a program that our industry has been needing for some time now. The biggest benefit that we get from it is that we finally have a program that we can send our employees to that will give them the necessary skills and training to become the professional painters that we look for each and every day. Combining classroom and on-hands training, our program will help all of us in an effort to better our employees and our companies.

We all face new challenges everyday in today's market. One challenge is trying to stay profitable and keep our companies going in the right direction. Everyone is aware of increased gas prices. It has effected all of us. In this newsletter there are suggestions on how we can save a little at the pump with the "Fleet Program" offered by National. So everyone, please read and save wherever you can!!

This has been a great year for PDCA Central Arizona Chapter No. 1. I want to thank all of our members, associates, and the Board for making our Chapter what it has become today. I hope to see everyone participate in our upcoming events including the Fall Golf Tournament. Keep up all the great work!!

Thank You,
Monty Cates, President



Chapter Begins New Training Program!

It's finally here! We are pleased to announce that our new Training Program is now in session!

Our program is a training system that produces highly skilled workers that meet the demands of employers in a global economy. We utilize a strategy that combines on-the-job with related theoretical and practical classroom instruction to prepare exceptional workers for Arizona's industry.

Why your company should train?

- Studies prove that when intensive training programs are in place, companies view training as an investment rather than a cost.
- A trained worker moves up quickly and takes on more responsibility.
- Multiple skills will promote cross training.
- Training reduces absenteeism and employee turn-over.
- The PDCA Training Program will help attract and retain quality workers.
- The technical knowledge and related skills of the employee will increase, thus giving your company more diversity.
- Customers will know that your company is committed to quality construction.
- A well trained employee is much more efficient, safer and cost effective.
- Your company will net greater profits by focusing on projects with higher gross margins.

A trained workforce generates a reservoir of skilled workers, many of whom are potential supervisors.

It is your future!

(Continued on page 3)

Inside this issue:

<i>Did You Know?</i>	2
<i>City Noise Ordinance</i>	
<i>Training Program Courses</i>	2
<i>Safety Tip: Heat Stress</i>	2
<i>2006 Fall Golf Tournament</i>	2
<i>Arizona Council President Report</i>	3
<i>Save Money on Fuel Expenses</i>	3

Calendar of events:

- July 11, 2006
Chapter Meeting
- July 18, 2006
Diamondbacks Baseball
- July 26, 2006
New Member Orientation Conference Call
- July 28, 2006
Conference Call Series—
PCDCA Publications/Passport
- August 4-5, 2006
National Mid-Year Board Meeting
- August 8, 2006
Chapter Meeting
- August 12, 2006
Arizona Council Mid-Year Board Meeting
- August 25, 2006
Conference Call Series—PACER
- August 30, 2006
New Member Orientation Conference Call
- September 12, 2006
Chapter Meeting
- September 22, 2006
Conference Call Series—
SESCO/SCORE Affinity Programs
- September 27, 2006
New Member Orientation Conference Call
- September 30, 2006
Fall Golf Tournament



Central Arizona Chapter No. 1

We would like to thank the following sponsors of our 2006 Spring Golf Tournament.

GOLD SPONSORS

- Fraze Paint
- Sherwin-Williams

SILVER SPONSORS

- DeAnda Painting
- ICI Paints
- Mowry Painting
- Verbraken & Sons Painting

BRONZE SPONSORS

- 3M Corporation
- A Real Deal Painting
- Aire Libre Insurance
- American Family Insurance
- AZ Hi-Lift
- Benjamin Moore
- Canyon Paint & Supply
- Carboline Coatings
- Complete Spray Systems
- Carrier Construction
- Degussa Building Products
- Driver Alliant
- Drywall Contractors Association of Arizona
- Dunn Edwards Paint
- Gas2Cash.com Fuel Saver
- Graco/Russell Smith
- Great Southwest Mortgage
- International Surface Preparation
- Meridian Bank Gilbert
- OPTCO Painting
- Parker & Sons Plumbing & A/C
- Premier Impressions
- RSC Equipment Rental
- Sauereisen Coatings
- Smith Painting Custom Homes
- Southwest Coating Consultants
- Superior Environmental Coatings
- Titan/Speedflo
- ToFixIt.com
- Vintage Millworks

Did You Know?

The City of Mesa has a noise ordinance that prohibits painters from painting exterior walls in Mesa on Sunday?

According to Section 6-12-5(C) (Construction Noise) it is unlawful to perform outside construction or repair work on any property within 500 feet of a residential zone on Sunday or legal holidays (see full ordinance for details and exceptions.)

Violators of this class one misdemeanor could face fines of up to \$2500 and/or up to 6 months of imprisonment.



Safety Tip: Heat Stress

Heat stress or heat exposure does not only occur while in the open under the hot sun. It can happen just as easily "under cover" i.e., a foundry, a truss plant, buildings under construction or municipal workers under a canopy, especially if the area is not well ventilated and you're not properly hydrated.

Heat-related illnesses can be avoided. Here's what to do to keep healthy in hot weather:

Take it easy. Allow your body time to adjust to working in the heat.

2006 Fall Golf Tournament

SEPTEMBER 30TH StoneRidge Golf Course Prescott Valley, AZ

We are returning to the beautiful StoneRidge Golf Course for our 2006 Fall Golf Tournament.



There will be longest drive, closest to the pin and longest putt prizes. We will also have our 50/50 and a grand prize drawings. After golf enjoy a cookout while we hand out prizes!

Sponsorship spots are available. This will be a

Training Program Courses

Level 1 Program Courses:

- Basic Safety
- Introduction to Construction
- Math
- Safety
- Ladders, Scaffolds, Lifts, and Fall Protection
- Protecting Adjacent Surfaces
- Sealants and Repair/Fillers
- Brushing and Rolling Paints and Coatings
- Spray Painting - Conventional, Airless, and HVLP
- Low-Pressure Water Cleaning

Level 2 Program Courses:

- Introduction to Blueprint
- Basic Communication Skill
- Basic Employability Skills
- Careers in the Painting Trade
- Identifying Surface/Substrate
- Materials and Conditions
- Basic Surface Preparation
- Painting Failures and Remedies
- Job Planning and Completion
- Job Supervision, Planning, and Control
- Color and Tinting
- Stains
- Clear Finishes

Full course descriptions available on our website

Dress sensibly. Wear light-colored clothing that lets your skin breathe. Wear a cap or wide-brimmed hat to shield your head and face when you're outside.

Give yourself a break. Plan breaks out of the sun to allow your body to cool off.

Please remember...any form of heat exposure can be a serious threat to your health and safety. Don't ignore the danger signs.

*Article courtesy SCF of Arizona
See full article on our website*

great opportunity to advertise your business and treat your clients and friends to a relaxing day of golf.

Visit www.pdc.org/events/golftournament.html for more information and to sign up for sponsorship and foursomes.



Chapter Begins New Training Program!, cont.

(Continued from page 1)

LEVELS

The PDCA Training Program is broken down into two levels. Each level takes 6 months to complete. Level 1 is offered from July - December. Level 2 is offered from January-June.

CERTIFICATION

Students will earn a certificate of completion for each class completed. Students must complete all courses in both levels to earn full PDCA Central Arizona Chapter No. 1 certification.

ENROLLMENT

Enrollment can be done via fax or online. Forms are available online at www.pdcaz.org/training/enrollment.html. Late enrollments will be accepted if space is available. Classes may be cancelled or rescheduled if a minimum number of students is not met.

FEES

The cost per student is \$5.20 per credit hour (Level 1 = \$611; Level 2 = \$572). The cost includes materials. Fees are due and payable at the time

of registration. Cancellations must be made 10 days in advance of the class in order to receive a refund.

For the convenience of members we now accept credit cards.



You must be a member of our Chapter to enroll employees in this program. Not yet a member? Fax in a completed membership application along with the enrollment form!

Board of Directors for the Central Az Chapter No. 1



President
Monte Cates

President Elect
Ed Mowry

Vice President
Brad Ghaster

Treasurer
Steve Kammer

Executive Secretary
Melissa Matthews

Past President
Cass Robertson

Board Members
Robin Asher
Tim Crout
Albert DeAnda
Scott Gilbert
Russ Hickman
Jay Lickus
Jim Schriener

Arizona Council President Report

From Brad A. Ghaster

"Things are really heating up" in more ways than the temperature.

Hi – my name is Brad Ghaster and I am excited to be nominated as the new Council President of the PDCA. As a fellow painting contractor for almost 30 years in Phoenix, I have seen so much opportunity for our industry. Unfortunately, in many areas it is still business as usual.

- Do you have enough quality painters?
- Are you profitable consistently on every job?
- Are you being paid within 30 days?
- Do you get the respect you deserve?

If not, we can help. My mantra is "Raising the Bar" for our individual businesses and for our industry. This is also the goal of the national PDCA. Do you know what the PDCA offers you? Did you know they can help from debt collection to assistance in selling your business? From electronic cost estimating to technical assistance – the PDCA is only a phone call away. We also have the largest painting and coating tradeshow in the USA.

You can learn! Excel! Succeed!

Please join me by supporting the organization you have chosen to belong to. You pay the dues – get your money's worth by using the resources of the PDCA!

- Come to the monthly meetings.
- Use the tools the PDCA has to offer.
- Promote the PDCA and encourage other painting contractors to check us out.

I believe if we raise our expectations for our industry, we can change the perception of our industry.

I am here and available to talk to you about the numerous ways the PDCA can help you and help our industry. Our August meeting will be dedicated to the PDCA's benefits to its members. Don't miss it.

Please give me a call – we can talk PDCA and I'll buy lunch!

Save Money on Fuel Expenses

PDCA members can save on fuel expenses with Texaco & Shell.

Both programs offer discounts on fuel up to \$.03 per gallon.

Texaco provides extensive statement information to help control costs. Billing options with Program Fees waived and detailed management reporting.



Shell has flexible reporting options, built-in security features and online account monitoring. Log on to the members only section of www.pdca.org for more information.

PAGE PACE
2007
Feb 11-14 2007 Dallas, Texas
Dallas Convention Center

EDITOR

Ed Mowry
P: 602-866-7606
F: 602-866-6326
E: mowrypainting@cox.net

ASSOCIATE EDITOR

Melissa Matthews
P: 480-988-3786
F: 480-988-6511
E: newsletter@pdcaz.org

Please contact the editor if you are interested in advertising space.



Central Arizona Chapter No. 1

Mailing Address:
4391 East Marshall Court
Gilbert, AZ 85297

Phone: 480.988.3786
Fax: 480.988.6511
E-mail: admin@pdcaz.com

Your "Partner in Profit"

We're on the web!
www.pdcaz.org



Trial Membership Program

"Try it before you buy it!"

Sign up today for a no-obligation trial membership.

- Trial membership is for a period of 6 months.
- During the trial period your National, Council and Chapter dues will be waived.
- Trial membership includes access to the Member's Only section of www.pdca.org and a listing on "Find A Pro".
- Trial membership does not allow participation in PDCA Insurance or Training Programs.
- Trial membership does not allow the use of PDCA logo for your business.

Trial membership applications are available at
<http://www.pdcaz.org/pdfs/trial.pdf>

Regular membership applications are available at
<http://www.pdcaz.org/pdfs/membership.pdf>



Painting and Decorating Contractors of America Central Arizona Chapter No. 1

4391 EAST MARSHALL COURT
GILBERT, AZ 85297